

Dean, International & Partnerships

Status: Full Time

Hours: Monday to Friday; 35 hours/week

Campus: Fennell

Pay Band: 15

Rate of Pay: \$112,299 - \$149,732

Posting Date: June 29th, 2020

Closing Date: July 17th, 2020 at 7:00pm EST

We are currently recruiting for the next Dean, International & Partnerships.

Future Ready. Learning for Life.

Mohawk College educates and serves over 32,500 students at three campuses, as well as two City School locations, the Hamilton International Airport and a number of other learning hubs in Hamilton, Ontario. Mohawk College is a community and business partner aligned with Hamilton's economic development strategy and provides locally, nationally and internationally recognized programs and opportunities for applied research.

Mohawk College's International programs is a place where the world comes to learn, with students from over 80+ countries around the world and a wide range of programs and services offered. Our international student population is a thriving part of the Mohawk College culture. We support our international students with dedicated staff, services, social opportunities, language training and more. In addition, international students come from around the world to learn English from English-speaking Canadian teachers at Mohawk in our English for Academic Purposes (EAP) ESL programs.

Among its many achievements, the College has consistently ranked in the top three for student satisfaction amongst all colleges in the Greater Toronto and Hamilton area for seven consecutive years, and number one for graduate satisfaction for the past five (5) years.

As one of Hamilton-Niagara's top employers, Mohawk is ranked number 7 overall for the College applied research in Canada, number two in Canada for the level of financial contributions from industry partners for applied research and has been named one of Canada's greenest employers.

An exciting new addition to the Mohawk College landscape is the creation of The Joyce Centre for Partnership & Innovation, a 96,000 square foot building at the Fennell campus that we proudly recognize as the region's first net-zero building set to open in September 2018. The Joyce Centre includes modern and innovative labs that will create new opportunities for inter-professional collaboration and will support brand new programs in the areas of; data analytics, block-chain, cybersecurity, artificial intelligence, and virtual reality. The Joyce Centre will also be home to the Centre for Climate Change Management. For further information, visit: www.mohawkcollege.ca

Reporting to the Vice-President Student and Alumni Engagement, and in close collaboration with the Chief Operating Officer and President, the Dean, International and Partnerships is accountable for the overall leadership of the International programs and partnerships initiatives of the college. This Senior Leader provides strategic planning and direction for the effective management of international recruitment and enrolment, continuous modernization of Mohawk College's internationalization efforts, advancement of strategic revenue generating opportunities, development of and/or support for international projects and related partnership agreements, and in collaboration with the Dean of Students, enhancement of student life and service efficiency.

The incumbent will be a champion for students, providing leadership for development of college policies, service models, and information systems and analysis in support of internationalization. In partnership with the college Registrar, the incumbent ensures an integrated approach to the available services and admissions process for international students.

This position promotes and provides advice concerning sustainable partnerships (international and local) in support of the College's Strategic Plan, and pursues funding and partnerships to support the achievement of the College's international and strategic partnership plans. This involves

building and managing relationship with strategic and prospective partners and a total budget of \$3.5 M approximately.

International and Partnerships operations at Mohawk College are responsible for three revenue generating areas – students studying Mohawk curriculum abroad; international students studying Mohawk curriculum at Canadian campuses operating under license with Private Ontario Colleges; and international students studying at Mohawk College.

The incumbent must develop and review a strategic marketing plan to position the College as a Sector leader that prepares students to meet the changing needs of the market in response to three key emerging themes: the need to develop flexible learning options, the need to graduate students with 21st Century Skills, and the need to keep faculty current with the latest trends in their respective fields.

The Dean monitors external trends that may affect internationalization, recruitment and service delivery including demographic and economic trends and government (international and Canadian) legislation, policies and priorities. Liaises, advocates, and partners with federal, provincial and local governments, Ministry officials and other non-government partners with respect to internationalization. Travels internationally and nationally to represent/promote the College and to develop and nurture recruitment partnerships. Negotiates related agreements with international institutions and agents and monitors performance.

The ideal candidate for this role should possess relevant academic and professional qualifications:

- A Master's Degree in Education, Business Administration, Public Relations, Commerce, or related discipline is required.
- Minimum of twelve (12) years related experience in increasingly responsible roles. Five (5) of those years at a senior-level leadership and management capacity, preferably in a post-secondary educational institution, within a large unionized environment.
- Demonstrated strength in planning and organizing, fundraising, budgeting and achieving targets within budget.
- Ability to work with others to develop and implement vision, direction and priorities for international and partnership programs.
- Demonstrated understanding and commitment to quality education, preferably within an applied post-secondary environment.
- Experience with development of international partnerships in a complex environment.

- Commitment to working closely with Mohawk faculty and staff to collaboratively develop an exemplary, internationalized learning experience for all students.
- Demonstrated champion of fostering an inclusive and diverse environment for both students and staff.
- Demonstrated commitment and understanding of human rights, equity, diversity and inclusion with the ability to communicate and work effectively inter-culturally with diverse groups of students, employees and the community.

Mohawk College is strongly committed to diversity within its community and especially welcomes applications from Indigenous/Aboriginal People of North America, racialized persons, women, persons with disabilities, LGBTQ persons, and others who may contribute to the further diversification of ideas.

Mohawk College thanks all applicants for their interest in employment; however, only those selected for interviews will be contacted.

Mohawk College is an equal opportunity employer that is committed to an inclusive, barrier-free recruitment and selection process. Should you require accommodation through any stage of the recruitment process, please contact the HR Department at 905-575-2047.