

SENECA'S COMMUNITY OUTREACH & PARTNERSHIP DEVELOPMENT INITIATIVE

Engaging the non-traditional student

Seneca

THE SENECA BRAND
A DIFFERENT SCHOOL.
A DIFFERENT GRADUATE.



- The underpinning of Seneca's Strategic and Academic plans - seeks to change the way people think about colleges
 - Being the leader in post secondary pathways
 - Producing grads who are engaged citizens
 - Building on what students bring
 - Meeting students where they are as a starting point

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THE *STATUS QUO* IS NOT AN OPTION

- Many youth do not have access to the Seneca vision
- Youth weighed down by the challenges of :
 - Poverty
 - Family Violence
 - Isolation – Coping with new Language & Culture
 - Unemployment
 - Single parent families
 - Homelessness and related issues
- Outcomes:
 - Under-achievement
 - Early school leaving

WHAT ARE THE SOLUTIONS?

- First Generation Funding (2006) – Provincial Government strategy
 - Infusion of resources to support access and success
- Who were the students?
- Where did they come from?
- Why did they come?
- Based on the above, what can we reasonably assume? That they were all successful?



LEARNINGS FROM 1ST GEN

- Understanding the Complexity of Diversity
- Recognition of Key Success Factors
- Identification of Transferable Practices
- Commitment to Continuous Improvement



PRIORITY ***NEIGHBOURHOODS ARE NOT*** ***OUR PRIORITY***

- Colleges and Universities absent in many
- MP's Town Hall – Model Outreach Practice
 - Opposite of “Build it, and they will come”
- Find the community and meet them there
- Overcome fear driven by media stereotype
- Collaborate with community players

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EDUCATION FAIR MODEL OF COMMUNITY ENGAGEMENT

- San Lorenzo Church and the Hispanic Community
- City of Toronto & the York Gate Mall and the Jane Finch Community
- TAIBU Community Health Centre, On-Track Employment, Malvern Family Resource Centre and the Malvern Community
- Thorncliffe Neighbourhood Services & Thorncliffe Park

PROMISING PRACTICES

- Diversify outreach strategies
- Adopt an asset-based approach
- Embed interventions in the community



WHAT HAVE WE LEARNED?



- “Build it, and they will come” still does not work
- Grassroots “guerilla” tactics work (door-to-door)
- Flyers and pamphlets (thru existing programs)
- Club cards & Youth Magazines - BOSS Launch
- Website sign-up for workshops - tech savvy youth
- Empower partner organizations thru role equity

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CHALLENGES: NAVIGATING PARTNERSHIPS

- Malls are high maintenance
 - Insurance policies
 - Security
 - Tenants
- Community Partners' Volunteers
 - Trained
 - Focused
 - Enthusiastic
 - Rewarded
- Colleges & the Kardashians = Competitive Sisters



COMMUNITY OUTREACH – PHASE II

- Relationships

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- Determine partners' needs - create win-win
- Involve Marketing, Liaison and Access programs at all colleges
- Target guidance counsellors in local high schools and middle schools

QUESTIONS

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